



Seattle's Early Days



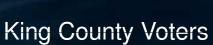


www.portseattle.org Centennial Timeline

Port of Seattle - Organizational Structure







CEO



Commissioners

Aviation

Seaport

Real Estate

Capital Development

Port Lines of Business: Sea, Air, Land





Economic Impact to the Region



| Port of Seattle | Jobs | Personal Income |
|------------------|---------|-----------------|
| Direct | 112,411 | \$3.81 Billion |
| Induced/Re-spend | 63,359 | \$5.21 Billion |
| Indirect | 21,219 | \$727 Million |
| Total | 196,988 | \$9.74 Billion |



\$3244 per Container \$1.9M per Cruise Ship



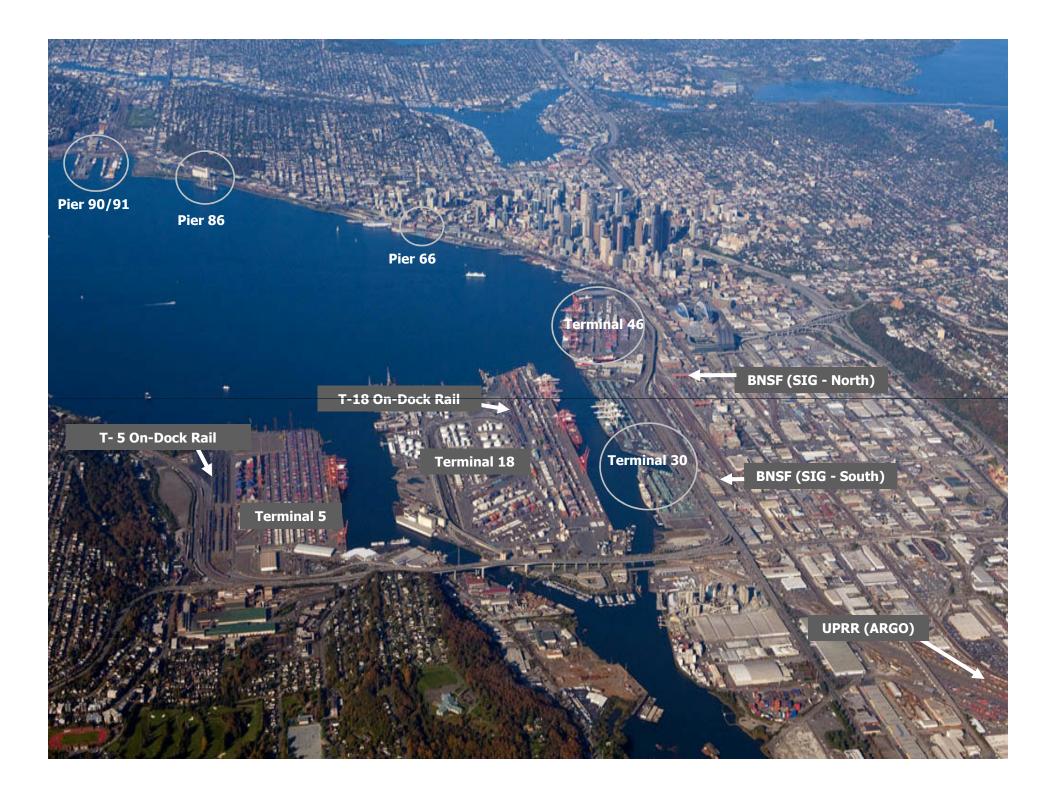
**Martin Associates, 2007 Economic Impact Study of Port of Seattle

Top Containerized Commodities

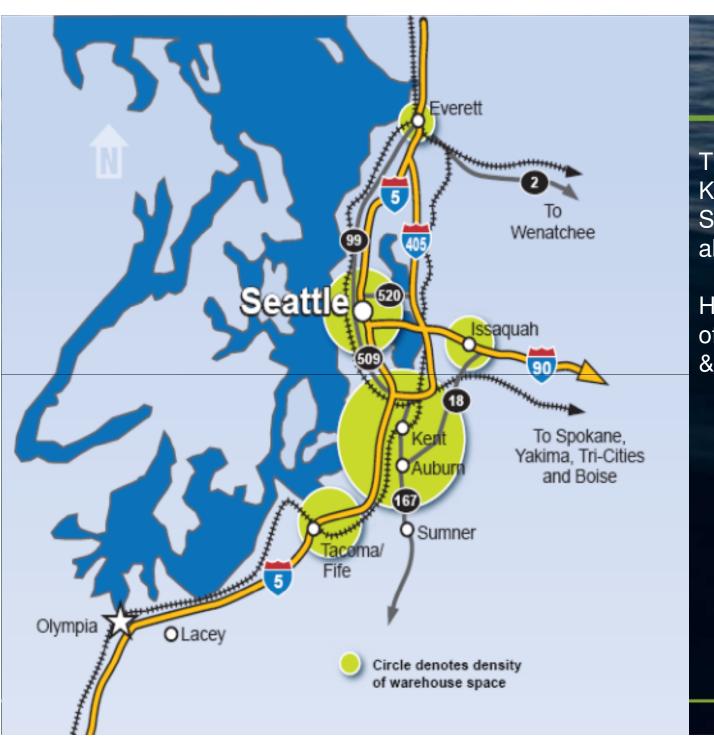


| Imports | TEUs | Exports | TEUs |
|----------------------------|---------|--|--------|
| Furniture; Fixtures | 105,662 | Animal Feed, Hay, Brewer Grain | 64,309 |
| Wearing Apparel | 52,787 | Paper; Carbon, Crepe, Stationary | 63,199 |
| Games, Sport, Toys | 47,231 | Vegetables | 39,318 |
| Footwear | 33,914 | Logs, Lumber, Wood | 37,171 |
| Auto Parts, Motor Vehicles | 32,887 | Fruit | 18,012 |
| Plastic Ware | 20,897 | Pulps, Cellulose, Chem Wood | 12,186 |
| Hardware | 20,815 | Foodstuffs, Pastes, Sauces, Soups, Bulk Barley, Corn, Oat, Wheat | |
| Miscellaneous | 20,708 | Sorghum | 11,264 |
| Tires; Tubes | 19,800 | Meat | 10,438 |
| Electric Components | 16,090 | Soybean; Corn Soya Milk | 8,672 |

*2010 PIERS Data in TEU's over Seattle







Port of Seattle

Truck Access to Kent/Auburn Valley via SR-509/SR-167 as alternative to I-5.

Highest concentration of warehouses in Kent & Auburn area.

Warehouse,
Distribution &
Transload
Facilities



Cargo Flow to Regional Warehouses



3 routes south out of terminal area:

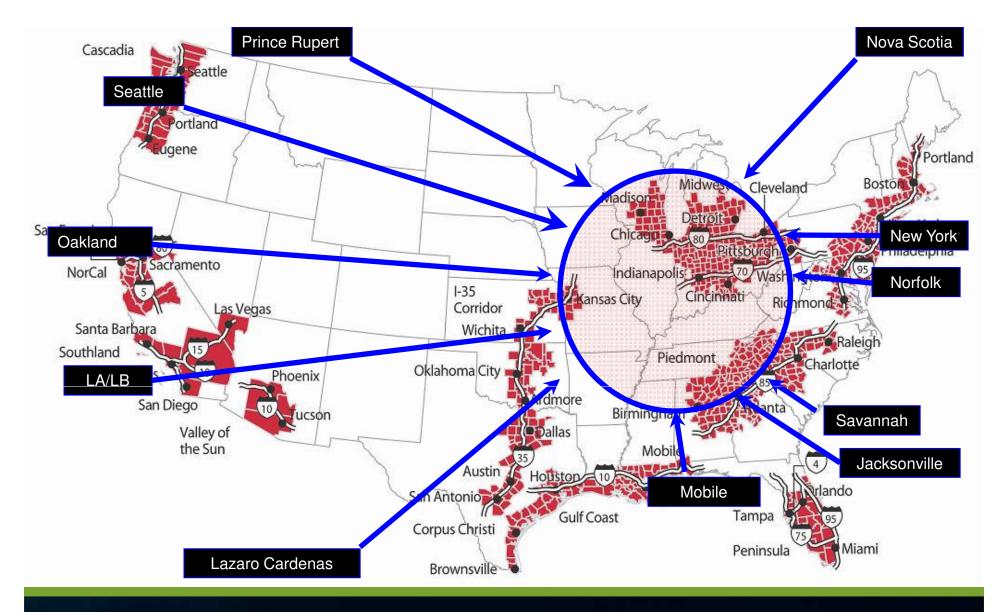
- West Marginal WayEast Marginal WayI-5

Ample and reliable port trucking resources

Upgraded road infrastructure

Upgraded traffic signal timing & cameras

| City | Miles/km | Time |
|--------|----------|---------|
| Kent | 16/26 | 25 mins |
| Auburn | 24/39 | 25 mins |
| Sumner | 31/49 | 45 mins |



70% of our cargo moves inland. We face fierce competition for this market.

Canada's Gateway & Corridor Initiative Targets U.S. Midwest Cities





Ships are Getting Bigger



ZIM Djibouti – 10,000 TEU's

And we must handle them to remain competitive



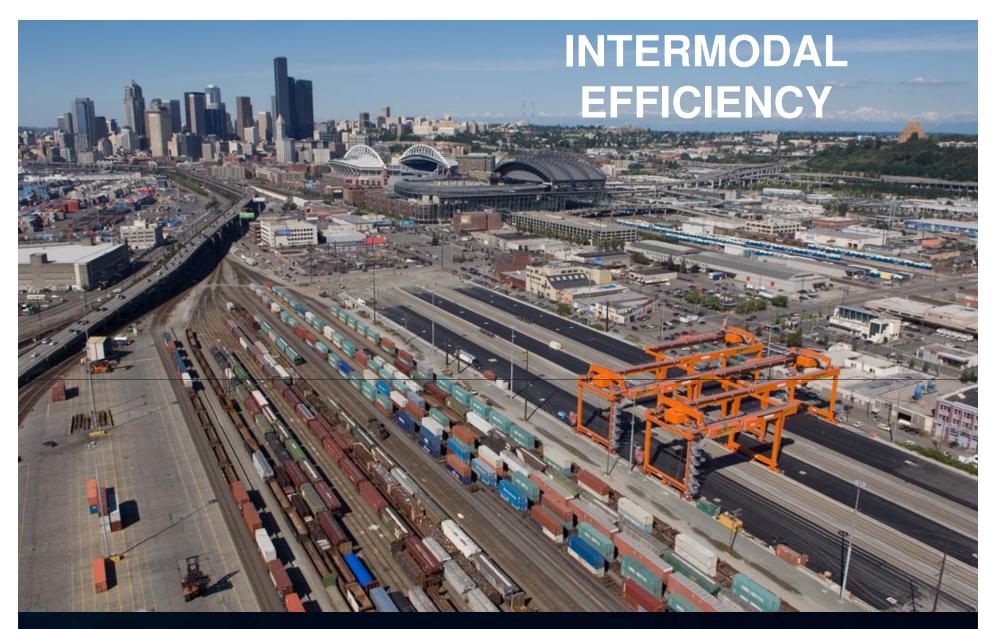
Infrastructure for Large Ships





To handle large ships a port needs both deep draft and cranes that are tall enough and reach wide enough.

Infrastructure to support movement of containers after they leave the terminal is also needed.



A combination of on-dock and near-dock rail yards provide service for rail cargo but a challenge if competing with commuter traffic.

Container Capacity Growth Plan



2M 3M 3.5M 4M

2005 volume = 2.1

Work Package #1 Underway

Work
Package #2

Work
Package #3

Work Package #4

TERMINALS

- T-30 Reactivate
- •T-25 expansion to 16 acres

RAILYARDS

- **•SIG North Expansion**
- T-5 IY second shift

OFF-DOCK

•20 acre third party container support

TRAFFIC

- •T-5 surface street intersection
- EMW grade separation
- Continuous day gate hours
- Spokane Street ViaductViaduct Construction
- Viaduct Construction accommodates freight.

TERMINALS

•T-5 increase internal CY

RAILYARDS

•Wide span gantry cranes at Main SIG

MAINLINE

- •Sound Transit/BNSF new track agreement Seattle to Tacoma
- Crown Stampede Pass
- Duwamish Corridor Project

OFF-DOCK

•20 acre 3rd party container support

TRAFFIC

- •1st Ave S. & E. Marginal Way
- •Increase use of night gates.

TERMINALS

•T-5 RTG Ops

RAILYARDS

- •On-dock IY at T-18 or 16th Ave conversion to IY.
- •SIG Stacy Yard conversion.
- ARGO domestic relocation
- •ARGO re-designed for high density operations

MAINLINE

- •Tukwila-Tacoma track.
- Sumner Connection
- Vancouver bypass
- •Ellensburg/Lind cutoff
- Point Defiance bypass

OFF-DOCK

•20 acre 3rd party support

TRAFFIC

- •SR-509
- More night gates

Terminals

•T-5 18 acre expansion

5M

•T-46 additional RTG ops

RAILYARDS

- •SIG South expansion
- New remote railyard shared with POT

MAINLINE

•Could be constrained?

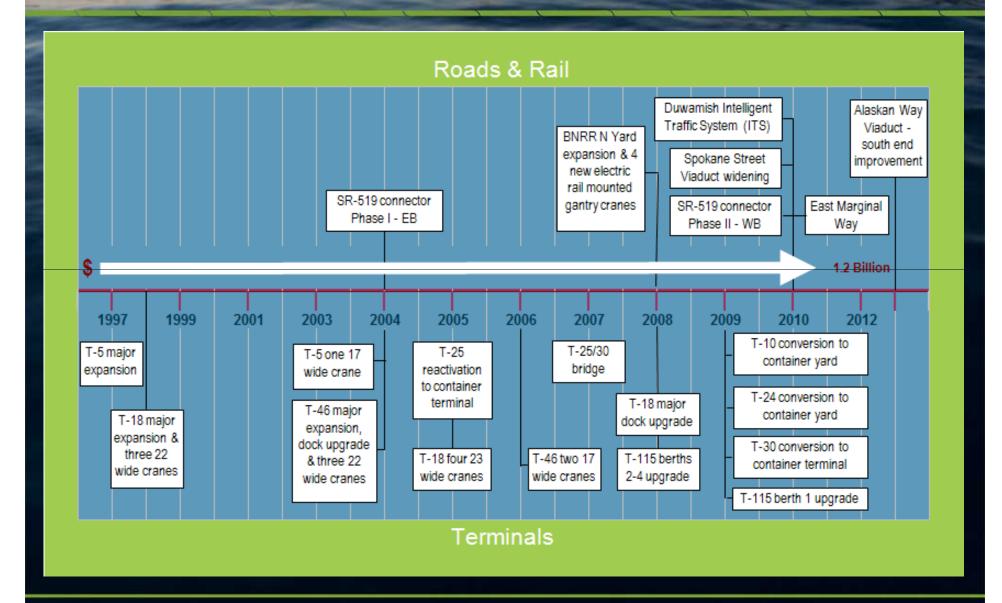
OFF-DOCK

- •T25/30 off-site yard
- •40-acre 3rd party support

TRAFFIC

·Steady night gates.

Seaport Project Investment Timeline Port Feattle





Port of Seattle

Port Investments in Harbor Area Infrastructure

SR119: \$5.5m

Spokane Street Viaduct: \$10.45m

EMW: \$18m

Duwamish ITS: \$500K

AWV: \$300m

FAST: \$12.3m

New Truck Ramp for Better T-46 Access Port of Seattle Terminal 46

Proposed Conceptual Design



Governor's Ports Initiative



2009 Legislation:

Defines Ports as Essential Public Facilities

Identifies key corridors in local & state transportation plans

Requires Marine Container Port Element in City Comprehensive Plans



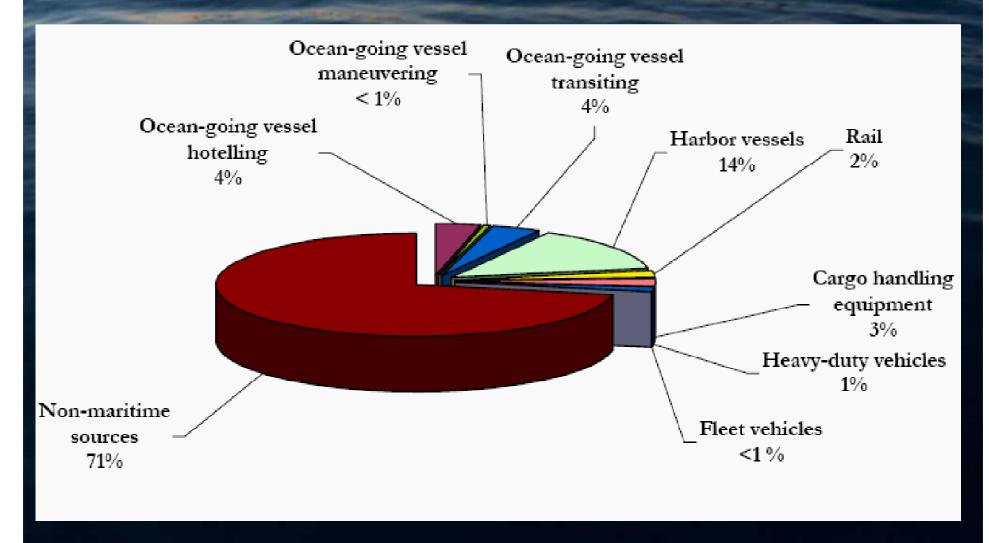


Carbon Footprint Study for the North American Intermodal Market Herbert Engineering Corporation 2011



2005 Diesel Particulate Matter Puget Sound Clean Air Agency Region





Update will be released in 2012





Shore Power at 2 Cruise Berths

At-Berth Clean (ABC) Fuels incentive Program

•\$1200-\$2850 incentive for use of < 0.5% sulfur fuel in auxiliary engines

•10 Participating Lines

•2011: 303 Vessels (through 3rd Qtr)

•2010: 400 Vessels

•2009: 235 Vessels

Green Gateway Partners

Recognizes carriers for environmental vessel Improvements over and above ABC Fuels.



Clean Truck Program



Our program was developed collaboratively with business stakeholders and successfully rolled out on January 1, 2011

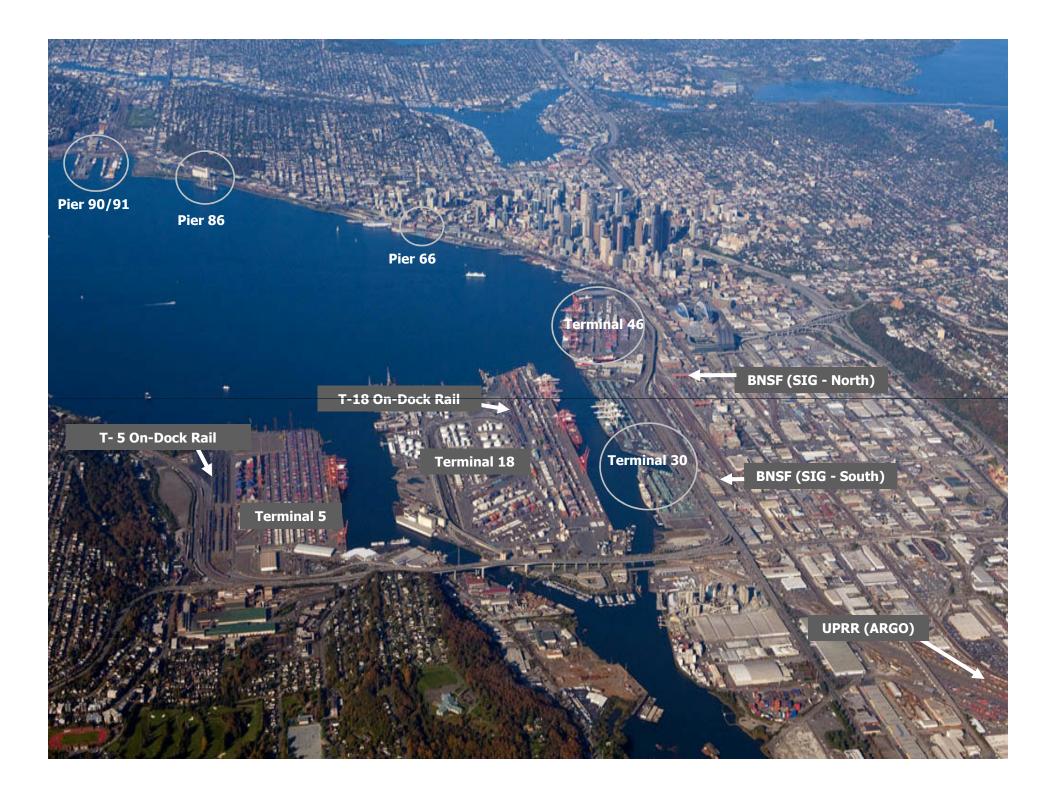
- Model year 1994 or newer engines
- Terminal Operators administer
- Drayage Truck Registry
- 2007 or newer trucks by 2015

Scraps

- \$5,000 incentive to remove pre-1994 trucks
- 280 trucks scrapped and recycled
- Program sunset on 1/31/11









Thank you!